

Brattleboro Retreat

Pricing for Selected Services

This page provides gross charge information for the hospital's top admissions of adults and children & adolescents. Because each patient receives treatment based on their individual needs, the gross charge to each patient will vary. Admissions with fewer than 15 cases are excluded.

Actual 2018 Inpatient Gross Charges

Inpatient		
Description	Number of Cases	Hospital Avg. Gross Charge
Adult:		
Alcohol dependence(F10.20)	114	15,968.31
Alcohol use disorder, moderate(F10.20)	16	14,880.53
Alcohol use disorder, severe(F10.20)	265	17,160.46
Alcohol use disorder, severe, dependence(F10.20)	308	17,417.65
Bipolar 1 disorder(F31.9)	49	46,505.17
Bipolar disorder(F31.9)	18	35,378.54
Bipolar I disorder(F31.9)	25	23,192.78
Major depress dis, severe(F32.2)	26	32,003.89
Major depressive disorder(F32.9)	234	23,178.18
Major depressive disorder, recurrent episode(F33.9)	20	23,208.88
Major depressive disorder, recurrent episode, severe(F33.2)	37	21,576.25
Major depressive disorder, recurrent severe without psychotic features(F33.2)	42	34,189.70
Major depressive disorder, recurrent(F33.9)	42	23,177.67
Major depressive disorder, recurrent, moderate(F33.1)	21	23,875.95
Major depressive disorder, recurrent, unspecified(F33.9)	66	37,437.53
Major depressive disorder, severe(F32.2)	84	28,656.62
Major depressive disorder, single episode, unspecified(F32.9)	63	19,305.74
MDD (major depressive disorder)(F32.9)	111	23,576.66
MDD (major depressive disorder), recurrent episode(F33.9)	23	25,363.53
MDD (major depressive disorder), recurrent episode, moderate(F33.1)	19	22,661.28
MDD (major depressive disorder), recurrent episode, severe(F33.2)	48	37,873.33
MDD (major depressive disorder), recurrent, severe, with psychosis(F33.3)	20	25,913.75
MDD (major depressive disorder), single episode, severe(F32.2)	15	18,799.42
Opioid use disorder, severe(F11.20)	28	19,885.79
Opioid use disorder, severe, dependence(F11.20)	24	14,120.42
Psychosis(F29)	26	54,101.67
Schizoaffective disorder, bipolar type(F25.0)	38	82,637.33
Schizoaffective disorder, depressive type(F25.1)	21	19,779.93
Schizophrenia(F20.9)	77	114,881.01
Severe benzodiazepine use disorder(F13.20)	16	21,688.08
Unspecified depressive disorder(F32.9)	582	21,724.77
Unspecified psychosis(F29)	79	56,512.40
Unspecified schizophrenia spectrum and other psychotic disorder(F29)	29	75,938.26
Child & Adolescent:		
Disruptive mood dysregulation disorder(F34.81)	125	53,125.94
DMDD (disruptive mood dysregulation disorder)(F34.81)	61	49,393.27
Major depressive disorder(F32.9)	49	33,416.41
Major depressive disorder, recurrent, unspecified(F33.9)	16	39,977.32
Major depressive disorder, single episode, severe without psychotic features(F32.2)	19	24,526.38
Major depressive disorder, single episode, unspecified(F32.9)	31	35,631.00
PTSD (post-traumatic stress disorder)(F43.10)	19	46,919.25
Unspecified depressive disorder(F32.9)	198	37,078.77
Percent of inpatient cases and gross revenues generated by these admissions:		

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This page provides gross charge information for the hospital's top outpatient visits. Because each patient receives treatment based on their individual needs, the gross charge to each patient will vary.

Actual 2018 Outpatient Gross Charges

Outpatient		
Description	Number of Visits	Hospital Average Gross Charge
Adult Partial Hospitalization (1)	5661	\$890
Starting Now/IOP(2)	7029	\$1,204
Hospital Outpatient (2)	1479	\$548
Uniform Service Program (3)	1902	\$1,202
(1) Services provided 5 days/wk, 6-8 hr per day		
(2) Services provided 3-5 days/wk, 3-4 hr per day		
(3) Services provided 6 days/wk, 6-8 hr per day		
A patient visit includes multiple group sessions and therapies per day for treatment of their condition.		

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Budget and Financial Information

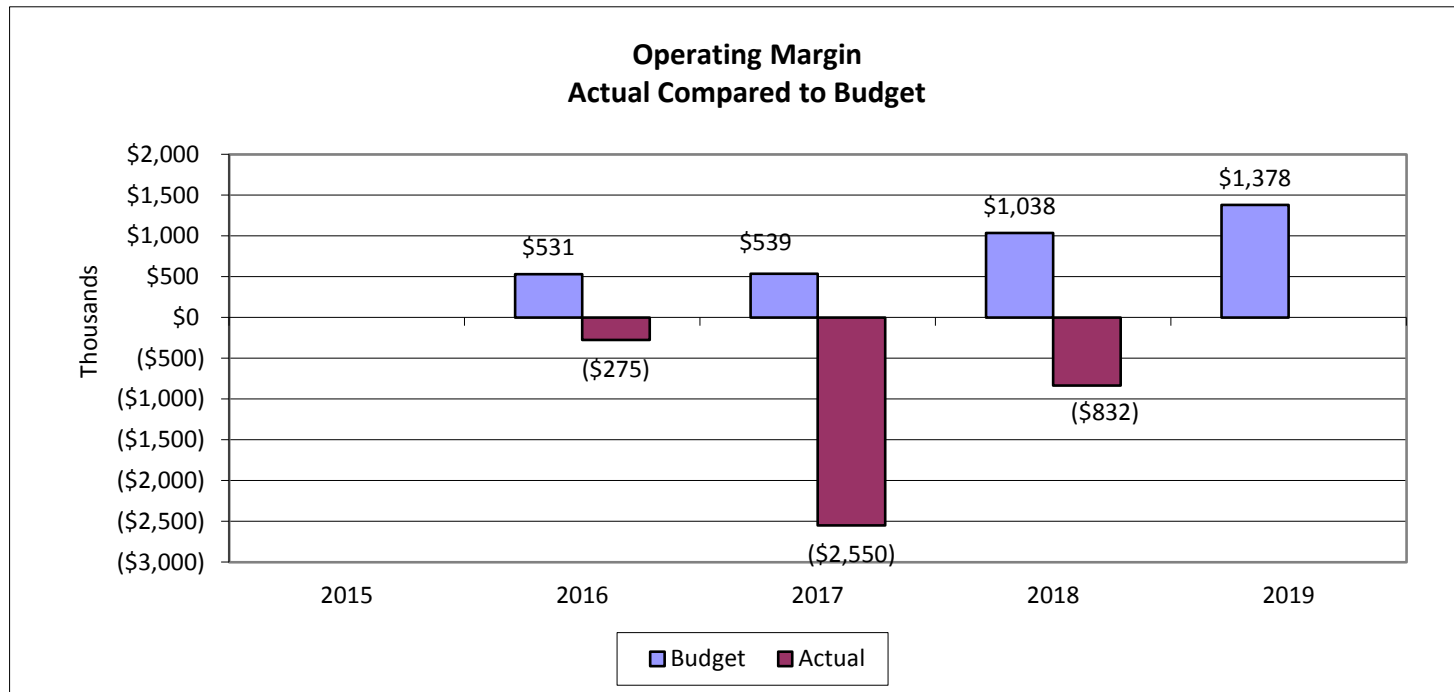
This page provides information about the hospital's finances, workforce, and patient admissions and visits.

Income, Expenses & Margin					
(all #s in thousands; #s in parentheses are negative)					
	<u>Definition</u>	<u>Actual</u> <u>2016</u>	<u>Actual</u> <u>2017</u>	<u>Actual</u> <u>2018</u>	<u>Budget</u> <u>2019</u>
Gross Patient Revenue	Total of all patients' bills.	\$175,191	\$167,009	\$170,492	\$181,340
Uncompensated Care	Total of all patient bills not paid by insurance or patients.	(\$259)	(\$197)	(\$219)	(\$250)
Contractual Allowances	Discounts or amounts of charges not paid by insurers, Medicare, and Medicaid.	(\$108,791)	(\$102,305)	(\$98,763)	(\$106,179)
Bad Debt		(\$2,034)	(\$1,942)	(\$2,960)	(\$1,800)
Other Operating Revenue	Money collected for non-medical services such as cafeteria services.	\$3,823	\$4,129	\$4,320	\$3,729
Total Net Operating Revenue	Actual money collected for services.	\$67,930	\$66,694	\$72,870	\$76,840
Salaries & Fringe	Wages and benefits for all hospital employees. Includes contracted physicians.	\$51,695	\$51,793	\$56,339	\$57,695
Other Operating Expense	Non-wage costs such as supplies, drugs, utilities, and insurance.	\$15,034	\$15,907	\$15,763	\$15,813
Depreciation / Amortization	Current costs of buildings, property, and equipment.	\$1,825	\$1,881	\$1,866	\$1,954
Total Operating Expense	Total of the above three items.	\$68,554	\$69,581	\$73,968	\$75,462
Operating Margin	Revenues remaining after expenses are paid.	(\$624)	\$ (2,887)	\$ (1,098)	\$ 1,378
Non-Operating Revenue	Revenues earned from non-patient services such as investments and contributions.	\$349	\$336	\$75	\$200
Total Margin	The sum of Operating Margin and Non-Operating Revenue.	(\$275)	(\$2,551)	(\$1,023)	\$1,578

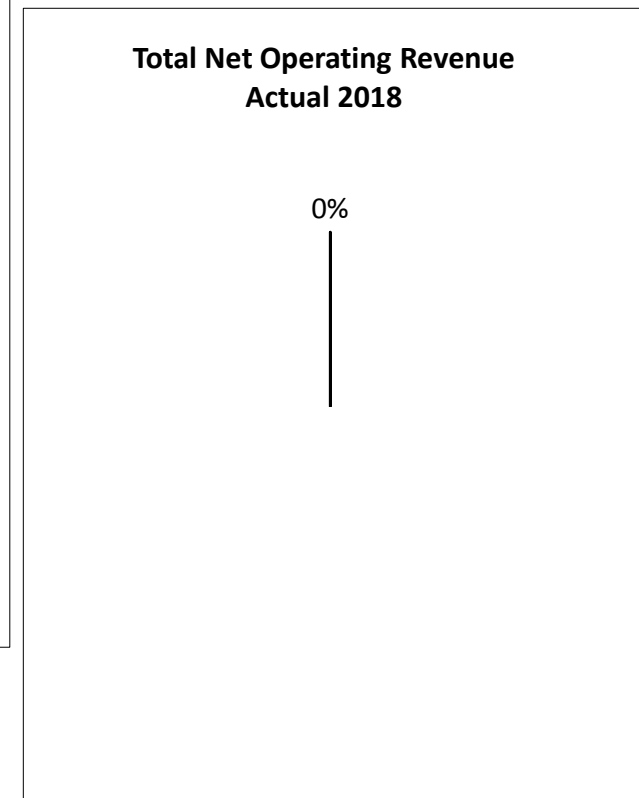
Operating Indicators					
	<u>Definition</u>	<u>Actual</u> <u>2016</u>	<u>Actual</u> <u>2017</u>	<u>Actual</u> <u>2018</u>	<u>Budget</u> <u>2019</u>
Acute Admissions	Number of hospital patients who stay overnight.	3,805	3,808	3,971	4,277
Residential Admissions	Number of Child and Adolescent patients residing at the hospital.	112	56	33	35
Acute Avg. Length of Stay	How long the average patient stays in the hospital (in days).	10.3	9.6	9.7	9.8
Residential Ave Length of Stay (Range)	How long the average patient stays in the Residential Program (in days).	93	116	208	213
Outpatient Gross Revenue %	Percentage of billings for those receiving care in outpatient settings such as day surgery.	12.0%	12.2%	12.3%	10.5%
Professional Office Visits	Patient visits for outpatient counseling.	34,371	30,211	29,588	30,682
Direct Care Staff	RNs, MHWs, Social Workers, Psychologists, Activity Therapists, Teachers-Staff.	471	406	478	fte's
Non-MD Employees	Number of full-time employees who are not doctors.	335	339	323	fte's
Physician Employees	Number of full-time hospital-employed doctors.	14	16	12	fte's

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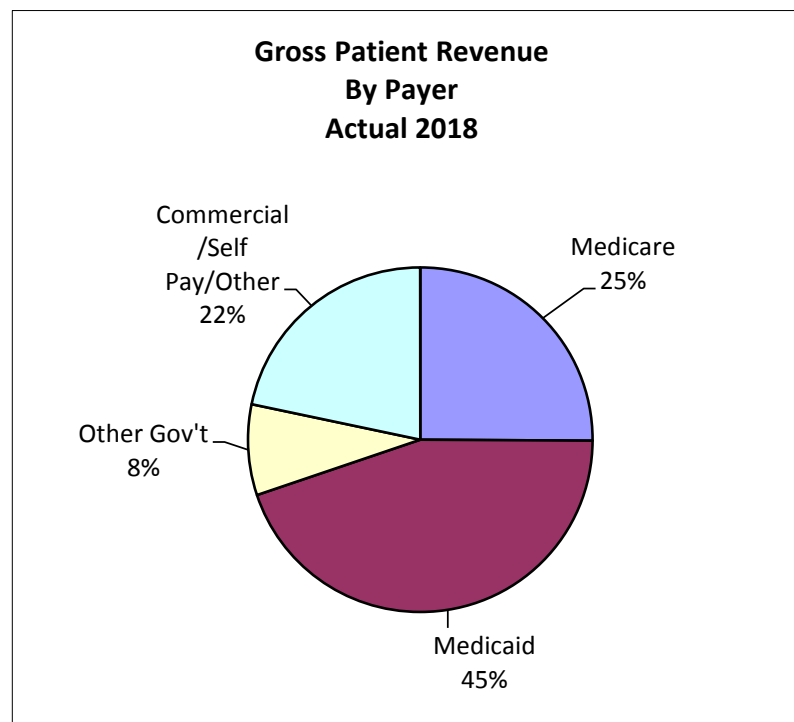
Budget and Financial Information



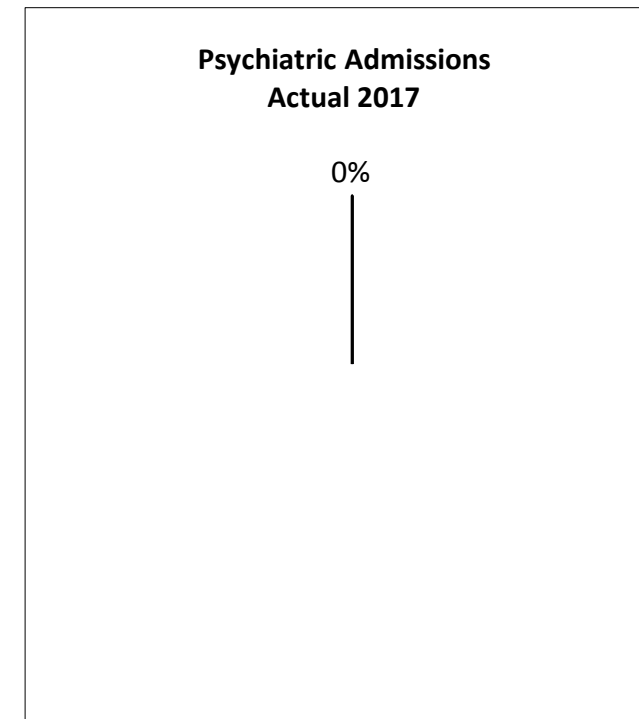
This graph shows the actual total amount the hospital earned as a surplus compared to what it planned to earn. 2019 does not have actual results yet.



This graph shows Brattleboro Retreat's share of the total amount of revenues collected by Vermont hospitals in 2018.



This graph shows who was charged for hospital services by the different payer types (Medicare, Medicaid, other government, commercial insurers, self payers).



This graph shows Brattleboro Retreat's share of psychiatric acute admissions in Vermont in 2018.

Brattleboro Retreat

Financial Health Benchmarks & Indicators

This page provides information about the hospital's financial health. It includes information on the hospital's ability to pay its bills and how much it costs to run the hospital. Benchmarks provided here are for typical acute care community hospitals. Brattleboro Retreat does not provide the full scope of services of a typical acute care community hospital so comparisons to the benchmarks may not be appropriate.

		Hospital Data				Vermont
<u>Cash & Revenue Indicators</u>		Actual <u>2016</u>	Actual <u>2017</u>	Actual <u>2018</u>	Budget <u>2019</u>	Budget 2019 <u>Median</u>
	<u>Definition</u>					
Days Cash on Hand	The number of days of cash available to run the hospital.	41.0	48.0	41.0	54.0	
Current Ratio	Ability to pay short-term bills.	1.8	1.5	1.5	n/a	
Outpatient Gross Revenue %	Percentage of billings for those receiving care in less than 24 hours.	9.7%	9.1%	8.7%	8.8%	
Total Margin as % of Net Revenues	Percent of money left over after expenses are paid.	-0.4%	-4.1%	-1.7%	2.2%	
<u>Productivity & Cost Indicators</u>						
Return on Assets	One measure of how a hospital is doing financially.	-1.3%	-6.6%	-2.4%	n/a	
FTEs per 100 Adjusted Inpatient and Residential Discharges	A measure of employee efficiency.	16.6	16.2	15.7	15.3	
Overhead Expense w/ Fringe, as % of Total Operating Expense	Another measure of efficiency.	8.5%	8.6%	17.3%	n/a	
Salary & Benefits per FTE, Non-MD	Total average cost for a full time employee who is not a doctor.	\$70,173	\$70,815	\$74,659	\$76,240	
Cost per Adjusted Admission (Inpatient and Residential)	The average hospital cost for a patient.	\$13,722	\$14,187	\$14,550	\$13,802	

FTEs per adjusted occupied bed measures the cost effectiveness of the organization related to the total labor costs required to provide services to patients on a daily basis.

Brattleboro Retreat's cost per adjusted admission is higher than a general hospital due to the longer lengths of stay of the patients that are treated. For an acute inpatient psychiatric admission the length of stay is 10 days, which is double the length of stay of most general hospital patients. Psychiatric residential lengths of stay can be 100 days or more.

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Hospital Capital Investments

This page provides information about the hospital's capital spending plans for the next four years. Capital spending is money spent on purchases and improvements to the hospital including buildings, property, and equipment.

		Hospital Data				Vermont
		Actual <u>2016</u>	Actual <u>2017</u>	Actual <u>2018</u>	Budget <u>2019</u>	Budget 2019 <u>Median</u>
<u>Capital Indicators</u>						
	<u>Definition</u>					
Age of Plant	The average age (in years) of buildings and equipment.	18.8	19.2	20.4	20.4	
Age of Plant - Building	The average age (in years) of buildings.	20.2	21.2	22.7	23.8	
Age of Plant - Equipment	The average age (in years) of equipment.	14.8	14.0	14.6	13.4	
Net Property, Plant & Equipment per Staffed Bed	On average, the amount of buildings, property, and equipment for each hospital bed.	\$137,673	\$131,178	\$123,164	\$122,573	
Long Term Debt to Total Assets	The hospital's borrowing compared to what it owns.	28.6%	28.9%	26.2%	n/a	
Capital Acquisitions as % of Net Patient Revenue	A measure of spending on buildings, property, and equipment.	1.6%	1.6%	1.0%	1.9%	
<u>Capital Plans</u>						
Building & Property Capital Expenditures	Money spent to buy hospital buildings and property.					
Equipment Capital Expenditures	Money spent to buy hospital equipment.					
<u>Possible Certificate of Need (CON) Projects</u>						
None	Projects the hospital needs a permit from the state to build or acquire.	\$0	\$0	\$0	\$0	
Total Capital Expenditures	Total money spent on buildings, property, equipment, and possible CONs.	\$0	\$0	\$0	\$0	

Capital expenditures in a psychiatric hospital relate primarily to the physical plant and equipment expenditures relate more to the patients' physical surroundings. Investment in expensive technological diagnostic equipment for general medical services does not occur in a psychiatric facility as it would in a general medical hospital.

Brattleboro Retreat's capital planning has a much shorter time horizon and is based on cash availability for a given year after the current year operating needs have been determined.